

This is to certify that

**John Waugh**

successfully completed the programme

**Selling For Support Staff**

to Grade

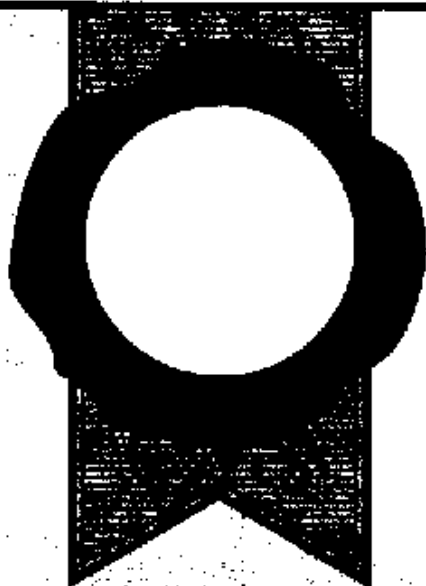
**A**

.....  
NVQ reference

**Sales & Sales Management  
Levels 2 & 3, Selling**

Date 12 December 2000

Course Registrar



**Sales + Management Training Limited**

376 Ringwood Road, Poole, Dorset BH12 3LT

Tel: (01202) 736747 Fax: (01202) 732967

Web: [www.s-mt.co.uk](http://www.s-mt.co.uk) E-mail: [enquiries@smt.com](mailto:enquiries@smt.com)